



BAYSTATE

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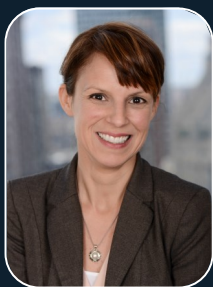
Guidance. Insight. Results.™

SYBIL A. DURGIN, CFP®

Sybil began her career in financial services at New England Securities in 1999. Since then, she worked in various roles in the MetLife/New England Financial home office, including the Estate & Business Planning section of the New England Financial Law Department, Advanced Markets and Financial Planning. During that time, Sybil developed a passion for helping clients realize their goals through the financial planning process.

Sybil joined Baystate Financial as the Director of Financial Planning in 2013. Her primary responsibility is to enable our financial planners to provide personalized financial plans to our clients through a comprehensive and integrated planning process. This includes working with financial planners, management and other specialists to develop successful financial planning practices within the firm, create and develop fee-based financial plans, engage clients throughout the planning process and develop tools and resources to enhance an advisor's practice.

Sybil is a 1998 graduate of Virginia Commonwealth University with a Bachelor of Arts in History. She is a CERTIFIED FINANCIAL PLANNER™ professional, registered representative and investment advisor representative. She lives in Jamaica Plain with her daughter Rosie.



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ABOUT BAYSTATE

Baystate is a premier, full service financial firm.

Founded in 1901 Baystate Financial is one of New England's oldest and largest financial services firms offering comprehensive, individualized financial strategies for clients.

Baystate's broad range of services includes financial planning, business and estate planning, and retirement and special needs planning. We also offer a variety of protection and investment products, including life, health and disability insurance and long-term care, mutual funds, annuities and IRAs.

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